See discussions, stats, and author profiles for this publication at: https://www.researchgate.net/publication/308906101

Entrepreneur's paternalistic leadership style and creativity The mediating role of employee voice

Article in Management Decision \cdot October 2016

DOI: 10.1108/MD-11-2015-0537

SEE PROFILE

CITATION	IS	READS			
0		124			
4 autho	ors, including:				
	Alisher Dedahanov	1 1 1 1 1 1 1	Junghyun Yoon		
	Yeungnam University		Pohang University of Science and Technology		
	8 PUBLICATIONS 12 CITATIONS		3 PUBLICATIONS 0 CITATIONS		

SEE PROFILE

All content following this page was uploaded by Alisher Dedahanov on 07 October 2016.

The user has requested enhancement of the downloaded file. All in-text references <u>underlined in blue</u> are added to the original document and are linked to publications on ResearchGate, letting you access and read them immediately.





Management Decision

Entrepreneur's paternalistic leadership style and creativity: The mediating role of employee voice

Alisher Tohirovich Dedahanov Do Hyung Lee Jaehoon Rhee Junghyun Yoon

Article information:

To cite this document: Alisher Tohirovich Dedahanov Do Hyung Lee Jaehoon Rhee Junghyun Yoon , (2016), "Entrepreneur's paternalistic leadership style and creativity", Management Decision, Vol. 54 Iss 9 pp. 2310 - 2324 Permanent link to this document: <u>http://dx.doi.org/10.1108/MD-11-2015-0537</u>

Downloaded on: 05 October 2016, At: 21:31 (PT) References: this document contains references to 72 other documents. To copy this document: permissions@emeraldinsight.com The fulltext of this document has been downloaded 40 times since 2016*

Users who downloaded this article also downloaded:

(2016),"The influence of corporate social responsibility on employee satisfaction", Management Decision, Vol. 54 Iss 9 pp. 2325-2339

(2016),"Linking transformational leadership, creativity, innovation, and innovation-supportive climate", Management Decision, Vol. 54 Iss 9 pp. 2277-2293

Access to this document was granted through an Emerald subscription provided by emerald-srm: 330157 []

For Authors

If you would like to write for this, or any other Emerald publication, then please use our Emerald for Authors service information about how to choose which publication to write for and submission guidelines are available for all. Please visit www.emeraldinsight.com/authors for more information.

About Emerald www.emeraldinsight.com

Emerald is a global publisher linking research and practice to the benefit of society. The company manages a portfolio of more than 290 journals and over 2,350 books and book series volumes, as well as providing an extensive range of online products and additional customer resources and services.

Emerald is both COUNTER 4 and TRANSFER compliant. The organization is a partner of the Committee on Publication Ethics (COPE) and also works with Portico and the LOCKSS initiative for digital archive preservation.

*Related content and download information correct at time of download.

MD 54,9

2310

Received 26 November 2015 Revised 27 March 2016 Accepted 10 August 2016

Entrepreneur's paternalistic leadership style and creativity The mediating role of employee voice

Alisher Tohirovich Dedahanov School of Business, Yeungnam University, Gyeongsan, Republic of Korea Do Hyung Lee School of General Education, Yeungnam University, Gyeongsan, Republic of Korea Jaehoon Rhee Yeungnam University Entrepreneurship Center, Gyeongsan, Republic of Korea, and Junghyun Yoon POSTECH Entrepreneurship Center,

Pohang University of Science and Technology, Pohang, Republic of Korea

Abstract

Purpose – Despite the number of studies on employee voice much remains unknown regarding the mediating role of employee voice in the link between entrepreneur's paternalistic leadership style and creativity. Therefore, the purpose of this paper is to examine the influence of authoritarian, benevolent and moral leadership on creativity via employee voice.

Design/methodology/approach – The study utilized structured equation modeling to evaluate the data from 387 highly skilled employees in Republic of Korea.

Findings – The findings suggested that authoritarian leadership style reduces employee voice which in turn impacts on creativity and moral leadership facilitates creativity via employee voice.

Originality/value – The study is the first to discover the mediating role of employee voice on the association between authoritarian, moral leadership and creativity.

Keywords Creativity, Employee voice, Authoritarian leadership, Benevolent leadership, Moral leadership

Paper type Research paper

Introduction

Voice is defined as the "discretionary communication of ideas, suggestions, concerns, or opinions about work-related issues with the intent to improve organizational or unit functioning" (Morrison, 2011, p. 375). Individuals through voice contribute to the decision-making process with their ideas and opinions (Morrison and Milliken, 2000). Moreover, voice helps the organization make improvements and correct existing problems (Hirschman, 1970), and it is also important for creativity (Deci and Ryan, 1987) and continuous innovation (Howard, 1995). Because employee voice benefits the organization by enhancing innovation and creativity, we believe that investigating the factors that are related to voice remains an important issue in business organizations.

Management Decision Vol. 54 No. 9, 2016 pp. 2310-2324 © Emerald Group Publishing Limited 0025-1747 DOI 10.1108/MD-11-2015-0537

This work was supported by the Business for University Entrepreneurship Center, funded by the Korea Small and Medium Business Administration in 2015.



As leaders, entrepreneurs make a critical contribution to facilitating employee voice. In particular, their paternalistic leadership style, such as authoritarian leadership, benevolent leadership and moral leadership, is significantly associated with employee voice (Zhang et al., 2015; Chan, 2014). Employees assess the behaviors of their superiors with regard to voice and act accordingly. According to the perspectives of social exchange theory, individuals in an exchange relationship voluntarily provide favors to other parties who provide benefits to them (Blau, 1964). Therefore, we believe that, when entrepreneurs behave in a commending fashion and force employees to obey their instructions completely, individuals become reluctant to favor their organization with recommendations that will affect the organization. By contrast, when entrepreneurs express their concerns for the everyday lives of their employees and show self-discipline and a lack of selfishness by treating employees fairly, employees tend to reciprocate their superiors' favor by suggesting ideas to improve work in the organization. Moreover, paternalistic leadership behavior is also significantly related to the creativity of employees (Gu et al., 2015). We believe that this relationship between the entrepreneur's paternalistic leadership behavior and creativity is mediated by employee voice. Employee voice that is fostered by leadership behavior serves as a first step toward creativity because experiencing voice on work-related issues produces the perception that the opinions of individuals are listened to and valued by the management of the organization. Over time, with this perception, individuals go beyond making recommendations by seeking new technologies, processes, products and services.

Despite the significant role of voice in mediating the associations between the entrepreneur's leadership behavior and creativity, very little is known about the mediating role of voice in the link between entrepreneurs' paternalistic leadership style, such as authoritarian leadership, benevolent leadership and moral leadership, and creativity. For example, several researchers (Chan, 2014; Zhang et al., 2015) have examined the associations between authoritarian, benevolent and moral leadership styles and voice behavior. Although these authors examined the association between paternalistic leadership style and voice, they did not investigate the creativity resulting from voice, and therefore, they did not measure the mediating role of voice in the relationship between leadership style and creativity. Ng and Feldman (2012) investigated the relationship between voice behavior and creativity. Although Ng and Feldman included creativity in their model, they did not examine the leadership style that contributes to employee voice; therefore, these authors also did not investigate the mediating role of voice in the association between leadership style and creativity. Gu et al. (2015) studied the associations between paternalistic leadership style and employee creativity; however, these authors did not include employee voice in their research model. Thus, these authors also did not study the influence of paternalistic leadership style on creativity via voice.

Therefore, the study aims to address the existing gaps in the voice literature by examining the associations between the mediating role of voice in the link between the entrepreneur's paternalistic leadership style, such as authoritarian leadership, benevolent leadership and moral leadership, and creativity.

Examining the mediating role of voice in the link between entrepreneurs' leadership style and creativity enables us to have deeper knowledge on the form of leadership style of entrepreneurs that hinders or facilitates creativity via voice. With this knowledge, entrepreneurs will be able to control their leadership style to facilitate creativity in the organization.

The mediating role of employee voice

MD Literature review

54.9 Employee voice

Van Dyne *et al.* (1995) studied extra-role behavior and suggested a two-dimensional typology. One dimension of the typology compares promotive (encouraging something to occur) and prohibitive behavior (encouraging something to cease). The other dimension of the typology compares affiliative (interpersonal behavior that encourages cooperation and relationships) and challenging behavior (change-oriented behavior that emphasizes ideas and issues). Van Dyne *et al.* compared several types of extra-role behaviors by using this typology. Because voice is perceived as a significant part of extra-role behavior (Mayer *et al.*, 2009) and refers to a "nonrequired behavior that emphasizes expression of constructive challenge with an intent to improve rather than merely criticize" (Van Dyne and LePine, 1998, p. 109), it is categorized in the promotive-challenging typology of Van Dyne *et al.* (1995). In line with previous research on employee voice (LePine and Van Dyne, 1998, 2001; Detert and Burris, 2007; Van Dyne *et al.*, 1995; Tangirala and Ramanujam, 2008), in our study, voice refers to employees' behavior in expressing opinions with constructive suggestions and ideas that aim to improve organizational and unit functions.

Voice is different from whistle-blowing (Miceli and Near, 1992). Whistle-blowing refers to ceasing some activity, whereas constructive behavior such as voice refers to improving some activity (LePine and Van Dyne, 1998). Moreover, voice differs from expressing dissent and complaining because dissent reflects an objection on moral and conscientious principles and does not include suggestions on how to do something more effectively (Graham, 1986) and complaining focuses on expressing dissatisfaction rather than suggestions for change (Kowalski, 1996).

Voice benefits both employees and employers; therefore, Strauss (2006) indicated that voice is a "win-win solution" that fulfills the need of employees and helps organizations to attain their objectives. Employee voice can be delivered through written forms, regular meetings between management and individuals, suggestion schemes, electronic communication and briefing groups (Bryson, 2004).

There are two main streams of research on employee voice. One stream of researchers investigated the manager's behavior in generating voice (Ashford *et al.*, 2009; Detert and Burris, 2007; Detert and Trevino, 2010; Edmondson, 2003; Saunders *et al.*, 1992). The other stream of researchers examined the internal motivational states of employees that increase their willingness to speak up (Frese and Fay, 2001; Tangirala and Ramanujam, 2008; Venkataramani and Tangirala, 2010). One perspective that emphasized the manager's behavior in contributing to voice examined leader openness (Saunders *et al.*, 1992; Detert and Burris, 2007; Edmondson, 2003), ethical and transformational leadership (Walumbwa and Schaubroeck, 2009; Detert and Burris, 2007), the leader-member exchange (Burris *et al.*, 2008) and paternalistic leadership (Chan, 2014) as predictors of speaking up. The other perspective that studied the association between individuals' personal behavior and voice examined self-efficacy (Axtell *et al.*, 2000), role perceptions (Parker *et al.*, 1997), personal characteristics (Avery, 2003) and control perceptions (Tangirala and Ramanujam, 2008) as the antecedents of voice.

Hypotheses

Management research has turned its attention to social exchange theory to explain workplace relationships (Shore *et al.*, 2004). Therefore, we invoke social exchange theory to explain the relationship between the entrepreneur's leadership style and voice.

This theory is based on the norms of reciprocity (<u>Gouldner, 1960</u>). According to the perspectives of this theory, individuals in an exchange relationship voluntarily provide favors to other parties who provide benefits to them (<u>Blau, 1964</u>). In other words, individuals reciprocate by helping those who help them (<u>Gouldner, 1960</u>). Moreover, in a social exchange, one party provides benefits to another, and although there is anticipation of reciprocation, another party is not required to return a social obligation (<u>Nakonezny and Denton, 2008</u>). Blau (1964) clearly distinguished between economic and social exchanges, stating that "only social exchange tends to engender feelings of personal obligations, gratitude, and trust; purely economic exchange as such does not" (p. 94).

Social exchange in the workplace occur when management "take care of employees," which triggers favorable consequences (<u>Cropanzo and Mitchell, 2005</u>). That is, the favorable behavior of employers to employees produces a positive employee attitude and effective work behavior (<u>Cropanzo and Mitchell, 2005</u>).

An authoritarian style of leadership refers to the behavior of a leader who exercises absolute power of authority over subordinates and who requires unquestionable obedience and fulfillment of tasks (Farh and Cheng, 2000). When individuals follow strict guidelines in their workplace and believe that their superior wants them to obey instructions completely, they will have a lower level of autonomy. Consequently, with reduced autonomy, individuals cannot freely choose their work behavior (Brockner *et al.*, 2004). Moreover, authoritarian leaders tend to exercise strict discipline over subordinates and scold and punish them if employees do not follow the superiors' rules (Cheng *et al.*, 2000). We believe that individuals who experience this form of unpleasant behavior from superiors become reluctant to reciprocate their organization by providing constructive suggestions and recommendations that will affect the organization due to the belief that authoritarian leaders punish subordinates and do not help them by providing freedom in their work, thinking and behavior.

Benevolence behavior is described as an approach in which leaders show individualized concern for the needs and familial well-being of subordinates (Farh and Cheng, 2000). Other than work-related issues, a leader shows that he or she cares about subordinates' personal and family issues, expresses kind concern for employees' comfort, tries to understand when employees do not perform well and helps employees when they are in emergence (Cheng *et al.*, 2000), which results in subordinates' profound gratitude and obligation to reciprocate in similar manner if given the chance (Tsui and Farh, 1997). In other words, when benevolent leaders devote their energy to taking care of their subordinates, employees feel that they are obligated to their leaders and try to reciprocate by giving constructive suggestions to improve their work and by developing recommendations concerning work-related issues. Schweiger and DeNisi (1991) also stated that an environment of benevolent leadership encourages employees to speak up and express their concerns, thoughts and opinions regarding work improvement.

Moral leadership is a type of behavior in which the leader shows self-discipline, a lack of selfishness and superior personal virtue (Farh and Cheng, 2000). In this leadership style, the leader does not gain special privileges due to authority; subordinates are treated in accordance with their virtue, and the leader's morality and integrity are respected, with subordinates attempting to imitate these qualities (Yang, 1957). Research on paternalistic leadership suggests that moral leadership is strongly related to positive employee attitudes and behavior (Farh *et al.*, 2006). Moral leadership has an effect on employees' trust in the leader (Li *et al.*, 2012; Wu *et al.*, 2012). In the moral leadership style, leaders demonstrate high standards of trustworthiness and

The mediating role of employee voice treat employees with respect, kindness and fairness (Farh *et al.*, 2008). When leaders show high integrity and selflessness, subordinates develop high-quality exchange relationships (Chen and Farh, 2009) and are encouraged to reciprocate with their suggestions and recommendations to improve the quality of their work by speaking up. Therefore, we propose the following hypotheses:

- *H1.* The entrepreneur's authoritarian leadership is negatively associated with employee voice.
- *H2.* The entrepreneur's benevolent leadership is positively associated with employee voice.
- H3. The entrepreneur's moral leadership is positively associated with employee voice.

Employee creativity is associated with the promotion, generation and implementation of useful and novel ideas about procedures, practices, products and services (Zhou, 2003). Employees are perceived as the main source of creativity and innovation (Huang et al., 2005). Proactive employees who initiate change and attempt to influence the environment are more likely to be creative (Bateman and Crant, 1993). According to Deci and Ryan (1987), when individuals are encouraged to voice concerns, they are more likely to show interest in their work and become creative. Hence, we believe that the first step toward creativity starts with voice by making recommendations concerning issues that affect the work group and communicating opinions about work-related issues. When individuals believe that recommendations and suggestions are listened to and are taken into account by their leaders, they are more likely to believe that their voice is not wasted and has an impact on the environment. With this belief, individuals tend to go further by devising with new and practical ideas to improve performance and by seeking new technologies, processes, techniques and/or product ideas. In other words, individuals do not become creative overnight, first, they attempt to communicate their opinions on work-related issues, and when they feel that they are successful with this attempt, they are more likely to go beyond communicating their opinions on work-related issues by devising with creative solutions to problems and having new innovating ideas. Previous scholars have also reported a significant relationship between voice and creativity (Ng and Feldman, 2012). Thus, we believe that employee voice plays a critical role in enhancing creativity and propose the following hypothesis:

H4. Employee voice is positively associated with creativity.

Previous research reported that leadership behavior influences employee creativity (Bosiok and Serbia, 2013; Gu *et al.*, 2015). We believe that the relationship between leadership behavior and employee creativity is mediated by employee voice. In other words, employees assess the behavior of their leaders before voicing. Depending on the behavior of their leaders, employees decide to make recommendations on work-related issues, and their decision on making improvement-oriented suggestions and recommendations serves as the groundwork for their further extra-role behavior such as creativity. When the leader is concerned with the needs and feelings of employees to be more creative (Cummings and Oldham, 1997). By contrast, when superiors do not involve employees in decision making, pressure employees to think and behave in certain ways and closely monitor and control employee behavior, the creative performance of individuals is more likely to decrease (Deci *et al.*, 1989; Deci and Ryan, 1987) because individuals do not experience what it

MD

54.9

is to express their opinions on work-related issues. Thus, we suggest the following The mediating hypotheses (Figure 1): role of

- *H5.* Employee voice mediates the relationship between the entrepreneur's employee voice authoritarian leadership and creativity.
- *H6.* Employee voice mediates the relationship between the entrepreneur's benevolent leadership and creativity.
- H7. Employee voice mediates the relationship between the entrepreneur's moral leadership and creativity.

Method

We collected data from entrepreneurs and their highly skilled full-time employees working in small and medium manufacturing companies in the Republic of Korea. The researchers personally contacted the entrepreneurs and invited them to participate in the survey, explaining the aim of the research and the data collection procedures.

Data collection was organized in two phases. First, the researchers randomly selected employees and asked the management of the companies to invite them to participate in the survey. The surveys for employees were conducted in small group sessions in each organization. On the cover letter, the researchers gave written and verbal assurances of the confidentiality of responses. The employees answered questions pertaining to authoritarian leadership, moral leadership and benevolent leadership, in addition to demographic data. Each survey form was coded with a researcher-assigned identification number to match the responses of employees to the evaluations of their leader. The second phase of data collection consisted of surveying the respondents' leaders (entrepreneurs). The entrepreneurs were asked to rate the voice and creativity of the employees who participated in the survey. Of the participants, 96 were entrepreneurs and 443 subordinates. Of the 443 employee-leader dyads, 56 sets of questionnaires were excluded from the analysis due to missing data; thus, there were 387 responses in total. These dyads involved 96 entrepreneurs, for an average of 4.03 employees (33.9 percent female and 66.1 percent male) per entrepreneur. With respect to age, 23.7 percent were between 25 and 35 years, 44.8 percent were between 36 and 45 years, 20 percent were between 46 and 55 years, and 11.5 percent were between 56 and 65 years.

Common method bias test

To assess the potential influence of common method bias, we used Harman's one-factor test (Podsakoff *et al.*, 2003). According to the principles of this technique, either a single factor will emerge from the factor analysis or general factors will account for the majority of the covariance among the measures if there is common method bias. No single factor emerged

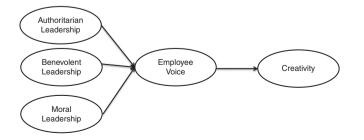


Figure 1. Hypothesized research model in the results, and there was no general factor that accounted for the majority of the variance. The results indicate that unrotated factor analysis extracted five factors that accounted for 73.547 percent of the total variance. The largest factor explained 32.138 percent of the variance. These findings demonstrate that common method bias is not likely to be a significant problem in this study. Moreover, we tested common method bias with a single-factor measurement model by combining all items into a single factor (Dedahanov and Rhee, 2015; Rhee *et al.*, 2014). The findings indicated a poor model fit: comparative fit index (CFI) = 0.326; Tucker Lewis index (TLI) = 0.294; goodness-of-fit index (GFI) = 0.223; root mean square residual = 0.444; and root mean square error of approximation (RMSEA) = 0.171. These findings also demonstrate that common method bias is not likely to be a significant issue in our study.

Measures

Because the original measures used in this study were developed for use in an Englishlanguage context, professional translators translated the items into the Korean language. To ensure the accuracy of the translation, we followed Brislin's (1993) recommendation by back translating the measures into English. Moreover, to ensure the semantic equivalence and the appropriateness of the scales, the review process was repeated until bilingual experts found no further inaccuracies in the translations (Schwab, 2005). In our study, all scale items were rated on a five-point Likert scale ranging from 1 = strongly disagree to 5 = strongly agree.

Leadership style

The items that we used to measure authoritarian leadership, moral leadership and benevolent leadership were taken from the study by <u>Cheng *et al.*</u> (2004). In the questionnaire form, we referred to entrepreneurs as leaders and explained it to the participants of the survey. Authoritarian leadership (e.g. "My leader asks me to obey his/her instructions completely") was measured using nine items; benevolent leadership (e.g. "My leader devotes all his/her energy to taking care of me") was evaluated by using 11 items; and moral leadership (e.g. "My leader employs people according to their virtues and does not envy others' abilities and virtues") was assessed with eight items. The scales' α reliability values in this study were 0.965, 0.872 and 8.55, respectively.

Voice

To measure employee voice, six items were adapted from LePine and Van Dyne (1998). Example items from this scale include "This employee develops and makes recommendations concerning issues that affect this work group," "This employee speaks up and encourages others in this group to become involved in issues that affect the group" and "This employee communicates his/her opinions about work-related issues to others in this group even if his/her opinion is different and others in the group disagree with him/her." Cronbach's α coefficient for this scale was 0.946.

Creativity

Creativity was measured using 13 items from Zhou and George (2001). Example items from this scale include "This employee suggests new ways to achieve goals or objectives," "This employee exhibits creativity on the job when given the opportunity to do so" and "This employee often has new and innovative ideas." Cronbach's α reliability in this study was 0.864.

MD

54.9

Control variables

We controlled for the age, gender (0 = female; 1 = male) and organizational tenure (1 = 5 years or less: 2 = 6.10 years: 3 = 11.15 years: 4 = 16.20 years: 5 = more than20 years) of the respondents due to their potential influence on voice (Chan, 2014).

Results

Previous studies (MacCallum, 1986; Joreskog and Sorbom, 1996) recommended examining the measurement model before the construction of a structural model. Thus, we conducted a confirmatory factor analysis (CFA) to assess the measurement model. Common goodness of fit measures such as the ratio of the χ^2 statistics to the degrees of freedom, the CFI, the GFI, the adjusted goodness-of-fit index (AGFI), the normed fit index (NFI) and the RMSEA (Kline, 2010) were utilized to evaluate the measurement model. A reasonable model fit is indicated when the values of the CFI, GFI, AGFI (Hair et al., 2010) and the NFI (Bentler and Bonnet, 1980) exceed 0.90 and the value of the RMSEA is less than 0.60 (Hu and Bentler, 1999). All goodness-of-fit measures demonstrated a good fit to the data ($\chi^2/df = 1.560$; CFI = 0.970; GFI = 0.916; AGFI = 912; NFI = 0.968; RMSEA = 0.038). Construct validity is assessed by evaluating convergent validity and discriminant validity. Convergent validity refers to the degree to which the items of the constructs that are supposed to be related are in fact related (Wang et al., 2014). We examined the convergent validity by evaluating the composite reliability and the factor loadings, which should be greater than 0.80 and 0.60, respectively (Fornell and Larcker, 1981). The results indicate that the composite reliabilities exceeded 0.80 and all factor loadings exceeded 0.60. Thus, the measures demonstrate convergent validity. Discriminant validity refers to the degree to which the measures of different latent constructs are distinct from those of other constructs (Hair et al., 2010). Discriminant validity can be demonstrated when the value of the average variance extracted (AVE) for each construct is greater than 0.05 and the squared correlation between the same construct and other constructs. In our study, the AVEs exceeded both the threshold (Hair *et al.*, 2010) and the squared correlations between the construct and the other constructs in the CFA model. Hence, our model meets the criteria of discriminant validity.

Table I demonstrates the standard deviations, means, AVEs and correlations among the constructs. The findings indicate that employee voice is positively correlated with the benevolent (r = 0.102, p < 0.05) and moral (r = 0.468, p < 0.01) leadership styles and creativity (r = 0.279, p < 0.01) and negatively correlated with the authoritarian leadership style (r = -0.375, p < 0.01).

We conducted structural equation modeling (SEM) procedures with minimum likelihood estimation to assess the validity of the hypotheses. The structural model analysis suggests a good fit, based on the following GFIs: $\chi^2/df = 1.562$; CFI = 0.966; GFI = 0.913; AGFI = 910; NFI = 0.964; and RMSEA = 0.038 (Table II).

Variables	Mean	SD	AVE	1	2	3	4	5	
 Authoritarian leadership Benevolent leadership Moral leadership Employee voice Creativity Notes: AVE, average variance 	3.2969 3.0166 3.1820 3.0786 3.0267 ce extract	1.2432 1.1424 1.2165 1.2568 1.1561 ed. *p <	0.751 0.623 0.728 0.746 0.692 0.05; **µ		1 0.167** 0.102* 0.157**	1 0.468** 0.319**	1 0.279**	1	Table I. Means, standard deviations, AVEs and correlations among the study variables

The mediating role of employee voice

MD 54,9	Path	Standardized coefficient	<i>t</i> -Value
01,0	Direct effects		
	Authoritarian leadership \rightarrow employee voice	-0.365	-6.187*
	Benevolent leadership \rightarrow employee voice	-0.125	0.031
	Moral leadership \rightarrow employee voice	0.441	8.635*
2318	Employee voice \rightarrow creativity	0.294	5.953*
2310	Age \rightarrow employee voice	-0.058	0.347
	Gender \rightarrow employee voice	0.085	0.482
	Tenure \rightarrow employee voice	0.067	0.285
Table II.	Indirect effects		
Standardized	Authoritarian leadership \rightarrow employee voice \rightarrow creativity	-0.093*	
structural estimates	Benevolent leadership \rightarrow employee voice \rightarrow creativity	0.001	
from the	Moral leadership \rightarrow employee voice \rightarrow creativity	0.127*	
structural model	Note: * <i>p</i> < 0.01		

The results from the SEM analysis suggest that authoritarian leadership ($\beta = -0.365$; p < 0.01) is negatively and significantly associated with voice whereas moral leadership ($\beta = 0.441$, p < 0.01) is positively related to voice. Thus, H1 and H3 are supported. In H2, we hypothesize that benevolent leadership has a positive relationship with voice. Contrary to our expectation, the findings reveal an insignificant association between benevolent leadership ($\beta = -0.125$, p > 0.05) and voice. Therefore, H2 is not supported. Moreover, the findings show that employee voice is positively and significantly associated with creativity ($\beta = 0.294$, p < 0.01). Hence, H4 is supported.

The results from the bootstrapping analysis indicate that voice mediates the relationship between the authoritarian ($\beta = -0.093$, p < 0.01) and moral ($\beta = 0.127$, p < 0.01) leadership styles and creativity. Hence, *H5* and *H7* are supported. Meanwhile, the findings demonstrate that voice does not mediate the associations between benevolent leadership and creativity ($\beta = 0.001$, p > 0.05). Thus, *H6* is not supported. Moreover, according to the results, the control variables such as gender ($\beta = 0.085$, p > 0.05), age ($\beta = -0.058$, p > 0.05) and organizational tenure ($\beta = 0.067$, p > 0.05) of respondents do not influence their decision to voice their opinions.

Discussion

This study was designed to examine the mediating role of voice in the relationship between the authoritarian, benevolent, and moral leadership styles and employee creativity. The findings indicate that authoritarian leadership is negatively associated with employee voice. In other words, when leaders ask employees to obey their instructions completely and punish them for not following their rules in accomplishing the tasks, employees become reluctant to communicate their opinions about work-related issues to others. Moreover, the results from the empirical analysis reveal that moral leadership is positively related to employee voice. That is, when leaders employ people according to their virtues, do not envy others' abilities, do not use their authority to seek special privileges for themselves and do not take advantage of employees for personal gain, employees are more likely to develop and make recommendations concerning issues that affect their work group or organization and intend to speak up with ideas for new projects or changes in procedures. Our findings are consistent with the study by Chan (2014), who reported a negative association between authoritarian leadership and voice and a positive relationship between moral leadership and voice. Meanwhile, the results suggest that benevolent leadership is not significantly related to voice. In other words, being concerned with the everyday lives of employees and devoting energy to take care of them do not influence employees' decision to voice their concerns on work-related issues. This insignificant relationship can be explained as follows.

Typically, individuals distinguish the difference between work-related relationships and personal relationships. The authoritarian and moral leadership styles are closely related to work relations, whereas the benevolent leadership measurement items measure the personal relations of leaders with employees. Because voice is associated with expressing opinions on work-related issues, leadership behaviors that are associated with work-related relations and issues may have a significant link with voice and leadership behavior that is not related to work-related issues may not have a significant relationship with voice. Moreover, results demonstrate that voice has a positive relationship with creativity. More specifically, individuals in organizations become more creative by seeking new technologies, processes, techniques or product ideas when they feel that they are able to express their work-related concerns. This finding is in line with that of Deci and Ryan (1987), who found that encouraging individuals to voice their concerns lead to creativity. Further, the results from the bootstrapping analysis show that voice mediates the link between authoritarian leadership, moral leadership and creativity. In other words, when superiors treat employees fairly, do not take credit for employees' achievements and contributions for themselves and do not act as a commending fashion, employees tend to reciprocate these behaviors of their superiors by voicing their ideas to improve the work. Typically, experiencing voice provides the perception that the ideas and opinions of employees are valued by the management of the organization, and with this perception, individuals tend to go beyond voicing by seeking new technologies, processes, products and services.

Theoretical implications

This study extends the voice literature by examining the mediating role of employee voice in the link between the entrepreneur's paternalistic leadership style and employee creativity.

Despite the number of studies on employee voice and paternalistic leadership, previous studies (Chan, 2014; Zhang *et al.*, 2015) have investigated the link between a paternalistic leadership style and employee voice, the associations between employee voice and creativity (Ng and Feldman, 2012) and the relationship between a paternalistic leadership style and creativity (Gu *et al.*, 2015) by overlooking the mediating role of voice in the link between a paternalistic leadership style and creativity. Hence, very little has been known about the mediating role of employee voice in this dynamic. Therefore, our study addressed these gaps and contributed to the voice literature by providing empirical evidence on the mediating role of employee voice in the relationship between the entrepreneur's paternalistic leadership style, such as authoritarian, moral leadership and employee creativity.

Practical implications

Our study provided practical implications for entrepreneurs. The findings indicate that an authoritarian leadership style is negatively associated with employee voice and mitigates employee creativity via employee voice. To encourage employee voice and creativity, entrepreneurs should avoid an authoritarian leadership style. Leaders can avoid an authoritarian leadership style by refraining from autocratic decision making

The mediating role of employee voice

and by asking individuals for their ideas and opinions to enhance their sense of importance and participation (Zhang *et al.*, 2015). Moreover, the results reveal that moral leadership facilitates employee voice, which, in turn, enhances employee creativity. Therefore, we suggest that entrepreneurs demonstrate personal integrity (Tang and Liu, 2012), treat individuals fairly and use their authorized power in the best interests of their employees. Additionally, we posit that entrepreneurs can act as moral leaders by demonstrating that they are open to receiving information and by providing constructive feedback (Chan, 2014). Further, our study recommends that entrepreneurs facilitate employee voice by sharing information with individuals and by establishing an open communication channel to hold open discussions about specific tasks (Chan, 2014). Furthermore, we suggest that entrepreneurs participate in moral leadership programs and training (Gu *et al.*, 2015).

Limitations and directions for future research

Despite the contribution of our study, it has several limitations. First, our study measured the mediating role of a unitary construct of voice that emphasizes the behavior of voice itself rather than the individual's intention to voice. Therefore, we recommend that future studies should examine the associations among a paternalistic leadership style, different forms of voice such as acquiescent, defensive and prosocial (Van Dyne *et al.*, 2003) voice that attribute the intentions of individuals to voice and creativity. Second, the present study conducted cross-sectional study. We suggest that future researchers should conduct longitudinal research with a time lag between employee voice and creativity develops overtime. Third, our study collected data only from one country, the Republic of Korea; therefore, we recommend that future research should examine this form of study in other regions where paternalistic leadership is prevalent, such as Latin America, the Middle East (Pellegrini and Scandura, 2008; Farh *et al.*, 2006) and China.

References

- Ashford, S.J., Sutcliffe, K.E. and Christianson, M.K. (2009), "Speaking up and speaking out: the leadership dynamics of voice in organizations", in Greenberg, J. and Edwards, M.S. (Eds), *Voice and Silence in Organizations*, Emerald, Bingley, pp. 175-202.
- Avery, D.R. (2003), "Personality as a predictor of the value of voice", *The Journal of Psychology*, Vol. 137 No. 5, pp. 435-446.
- Axtell, C.M., Holman, D.J., Unsworth, K.L., Wall, T.D., Waterson, P.E. and Harrington, E. (2000), "Shop floor innovation: facilitating the suggestion and implementation of ideas", *Journal of* Occupational and Organizational Psychology, Vol. 73 No. 3, pp. 265-285.
- Bateman, T.S. and Crant, J.M. (1993), "The proactive component of organizational behavior", *Journal of Organizational Behavior*, Vol. 14 No. 2, pp. 103-118.
- Bentler, P.M. and Bonnet, D.C. (1980), "Significance tests and goodness of fit in the analysis of covariance structures", *Psychological Bulletin*, Vol. 88 No. 3, pp. 588-606.
- Blau, P.M. (1964), Exchange and Power in Social Life, John Wiley & Sons, New York, NY.
- Bosiok, D. and Serbia, S.N. (2013), "Leadership styles and creativity", *Online Journal of Applied* <u>Knowledge Management</u>, Vol. 1 No. 2, pp. 64-77.
- Brislin, R. (1993), Understanding Culture's Influence on Behavior, Harcourt Brace Jovanovich, Fort Worth, TX.

- Brockner, J., Spreitzer, G., Mishra, A., Hochwarter, W., Pepper, L. and Weinberg, J. (2004), "Perceived control as an antidote to the negative effects of layoffs on survivors' organizational commitment and job performance", *Administrative Science Quarterly*, Vol. 49 No. 1, pp. 76-100.
- Bryson, A. (2004), "Managerial responsiveness to union and nonunion worker voice in Britain", *Industrial Relations*, Vol. 43 No. 1, pp. 213-241.
- Burris, E.R., Detert, J.R. and Chiaburu, D.S. (2008), "Quitting before leaving: the mediating effects of psychological investment and detachment on voice", *Journal of Applied Psychology*, Vol. 93 No. 4, pp. 912-922.
- Chan, S.C. (2014), "Paternalistic leadership and employee voice: does information sharing matter?", *Human Relations*, Vol. 67 No. 6, pp. 667-693.
- Chen, C.C. and Farh, J.L. (2009), "Developments in understanding Chinese leadership: paternalism and its elaborations, moderations, and alternatives", in Bond, M. (Ed.), *Handbook of Chinese Psychology*, Oxford University Press, Oxford, pp. 599-622.
- Cheng, B.S., Chou, L.F. and Farh, J.L. (2000), "A triad model of paternalistic leadership: the constructs and measurement", *Indigenous Psychological Research in Chinese Societies*, Vol. 14, pp. 3-64.
- Cheng, B.S., Chou, L.F., Huang, M.P., Wu, T.Y. and Farh, J.L. (2004), "Paternalistic leadership and subordinate reverence: establishing a leadership model in Chinese organizations", *Asian Journal of Social Psychology*, Vol. 7 No. 1, pp. 89-117.
- Cropanzo, R. and Mitchell, M.S. (2005), "Social exchange theory: an interdisciplinary review", *Journal of Management*, Vol. 31 No. 6, pp. 874-900.
- Cummings, A. and Oldham, G.R. (1997), "Enhancing creativity: managing work contexts for the high potential employee", *California Management Review*, Vol. 40 No. 1, pp. 22-38.
- Deci, E.L. and Ryan, R.M. (1987), "The support of autonomy and the control of behavior", *Journal of Personality and Social Psychology*, Vol. 53 No. 6, pp. 1024-1037.
- Deci, E.L., Connell, J.P. and Ryan, R.M. (1989), "Self-determination in a work organization", Journal of Applied Psychology, Vol. 74 No. 4, pp. 580-590.
- Dedahanov, T.A. and Rhee, J. (2015), "Examining the relationships among trust, silence and organizational commitment", *Management Decision*, Vol. 53 No. 8, pp. 1843-1857.
- Detert, J.R. and Burris, E.R. (2007), "Leadership behavior and employee voice: is the door really open?", *Academy of Management Journal*, Vol. 50 No. 4, pp. 869-884.
- Detert, J.R. and Trevino, L.K. (2010), "Speaking up to higher ups: how supervisors and skip-level leaders influence employee voice", *Organization Science*, Vol. 21 No. 1, pp. 249-270.
- Edmondson, A.C. (2003), "Speaking up in the operating room: how team leaders promote learning in interdisciplinary action teams", *Journal of Management Studies*, Vol. 40 No. 6, pp. 1419-1452.
- Farh, J.L. and Cheng, B.S. (2000), "A Cultural analysis of paternalistic leadership in Chinese organizations", in Li, J.T., Tsui, A.S. and Weldon, E. (Eds), *Management and Organizations* in the Chinese Context, Macmillan, London, pp. 94-127.
- Farh, J.L., Cheng, B.S., Chou, L.F. and Chu, X.P. (2006), "Authority and benevolence: employees' responses to paternalistic leadership in China", in Tsui, A.S., Bian, Y. and Cheng, L. (Eds), *China's Domestic Private Firms: Multidisciplinary Perspectives on Management and Performance*, Sharpe, New York, NY, pp. 230-260.
- Farh, J.L., Liang, J., Chou, L. and Cheng, B.S. (2008), "Paternalistic leadership in Chinese organizations: research progress and future research directions", in Chen, C.C. and Lee, Y.T. (Eds), Business Leadership in China: Philosophies, Theories, and Practices, Cambridge University Press, Cambridge, pp. 171-205.

MD 54,9	Fornell, C. and Larcker, D.F. (1981), "Evaluating structural equation models with unobservable variables and measurement error", <i>Journal of Marketing Research</i> , Vol. 18 No. 1, pp. 39-50.					
0 1,0	Frese, M. and Fay, D. (2001), "Personal initiative (PI): an active performance concept for work in the 21st century", in Staw, B.M. and Sutton, R.M. (Eds), <i>Research in Organizational</i> <i>Behavior</i> , Vol. 23, Elsevier Science, Amsterdam, pp. 133-187.					
2322	Gouldner, A.W. (1960), "The norm of reciprocity: a preliminary statement", <i>American Sociological</i> <i>Review</i> , Vol. 25 No. 2, pp. 161-178.					
	Graham, J.W. (1986), "Principled organizational dissent: a theoretical essay", in Staw, B.M. and <u>Cummings</u> , L.L. (Eds), <i>Research in Organizational Behavior</i> , Vol. 8, JAI Press, Greenwich, CT, pp. 1-52.					
	Gu, Q., Tang, T. and Jiang, W. (2015), "Does moral leadership enhance employee creativity? Employee identification with leader and leader-member exchange (LMX) in the Chinese context", <i>Journal of Business Ethics</i> , Vol. 126 No. 3, pp. 513-529.					
	Hair, J.R., Black, W.C., Babin, B.J. and Anderson, R.E. (2010), <i>Multivariate Data Analysis: A Global Perspective</i> , 7th ed., Pearson Prentice-Hall, Upper Saddle River, NJ.					
	Hirschman, A.O. (1970), <i>Exit, Voice, and Loyalty: Responses to Decline in Firms, Organizations, and States</i> , Harvard University Press, Cambridge, MA.					
	Howard, A. (1995), The Changing Nature of Work, Jossey-Bass, San Francisco, CA.					
	Hu, L.T. and Bentler, P.M. (1999), "Cutoff criteria for fit indexes in covariance structure analysis: <u>conventional criteria versus new alternatives</u> ", <i>Structural Equation Modeling</i> , Vol. 6 No. 1, pp. 1-55.					
	Huang, X., Van de Vliert, E. and Van der Vegt, G. (2005), "Breaking the silence culture: stimulation of participation and employee opinion withholding cross-nationally", <i>Management and Organization Review</i> , Vol. 1 No. 3, pp. 459-482.					
	Joreskog, K. and Sorbom, D. (1996), <i>LISREL 8: Structural Equation Modeling</i> , Scientific Software International Inc., Chicago, IL.					
	Kline, R.B. (2010), <i>Principles and Practice of Structural Equation Modeling</i> , 3rd ed., Guilford Press, New York, NY.					
	Kowalski, R.M. (1996), "Complaints and complaining: functions, antecedents, and consequences", <u>Psychological Bulletin</u> , Vol. 119 No. 2, pp. 179-196.					
	LePine, J.A. and Van Dyne, L. (1998), "Predicting voice behavior in work groups", <i>Journal of</i> Applied Psychology, Vol. 83 No. 6, pp. 853-868.					
	LePine, J.A. and Van Dyne, L. (2001), "Voice and cooperative behavior as contrasting forms of contextual performance: evidence of differential relationships with Big Five personality characteristics and cognitive ability", <i>Journal of Applied Psychology</i> , Vol. 86 No. 2, pp. 326-336.					

Downloaded by Yeungnam University At 21:31 05 October 2016 (PT)

Li, C.W., Wu, K., Johnson, D.E. and Wu, M. (2012), "Moral leadership and psychological empowerment in China", *Journal of Managerial Psychology*, Vol. 27 No. 1, pp. 90-108.

MacCallum, R. (1986), "Specification searches in covariance structure modeling", *Psychological Bulletin*, Vol. 100 No. 1, pp. 107-120.

- Mayer, D.M., Kuenzi, M., Greenbaum, R., Bardes, M. and Salvador, R. (2009), "How low does ethical leadership flow? Test of a trickle-down model", *Organizational Behavior and Human Decision Processes*, Vol. 108 No. 1, pp. 1-13.
- Miceli, M.E. and Near, J.E. (1992), Blowing the Whistle: The Organizational and Legal Implications for Companies and Employees, Lexington Books, New York, NY.
- Morrison, E. (2011), "Employee voice behavior: integration and directions for future research", Academy of Management Annals, Vol. 5 No. 1, pp. 373-412.

- Morrison, E.W. and Milliken, F.J. (2000), "Organizational silence: a barrier to change and development in a pluralistic world", Academy of Management Review, Vol. 25 No. 5, pp. 706-725.
- Nakonezny, P.A. and Denton, W.H. (2008), "Marital relationships: a social exchange theory perspective", The American Journal of Family Therapy, Vol. 36 No. 5, pp. 402-412.
- Ng. T.W. and Feldman, D.C. (2012). "Employee voice behavior: a meta analytic test of the conservation of resources framework", Journal of Organizational Behavior, Vol. 33 No. 2, pp. 216-234.
- Parker, S.K., Wall, T.D. and Jackson, P.R. (1997), "That's not my job: developing flexible employee work orientations", Academy of Management Journal, Vol. 40 No. 4, pp. 899-929.
- Pellegrini, E.K. and Scandura, T.A. (2008), "Paternalistic leadership: a review and agenda for future research", Journal of Management, Vol. 34 No. 3, pp. 566-593.
- Podsakoff, P.M., MacKenzie, S.B., Lee, J. and Podsakoff, N.P. (2003), "Common method biases in behavioral research: a critical review of the literature and recommended remedies", Journal of Applied Psychology, Vol. 88 No. 5, pp. 879-903.
- Rhee, J., Dedahanov, A. and Lee, D. (2014), "Relationships among power distance, collectivism, punishment, and acquiescent, defensive, or prosocial silence", Social Behavior and Personality, Vol. 42 No. 5, pp. 705-720.
- Saunders, D.M., Sheppard, B.H., Knight, V. and Roth, J. (1992), "Employee voice to supervisors", Employee Responsibilities and Rights Journal, Vol. 5 No. 3, pp. 241-259.
- Schwab, D.P. (2005), Research Methods for Organizational Studies, 2nd ed., Erlbaum, Mahwah, NJ.
- Schweiger, D.M. and DeNisi, A.S. (1991), "Communication with employees following a merger: a longitudinal field experiment", Academy of Management Journal, Vol. 34 No. 1, pp. 110-135.
- Shore, L.M., Tetrick, L.E., Taylor, M.S., Coyle-Shapiro, J., Liden, R.C. and McLean-Parks, J. (2004), "The employee-organization relationship: a timely concept in a period of transition". in Martocchio, J.J. (Ed.), Research in Personnel and Human Resources Management, Vol. 23, Elsevier, Amsterdam, pp. 291-370.
- Strauss, G. (2006), "Worker participation some under-considered issues", Industrial Relations, Vol. 45 No. 4, pp. 778-803.
- Tang, T.L.P. and Liu, H. (2012), "Love of money and unethical behavior intention: does an authentic supervisor's personal integrity and character (ASPIRE) make a difference?", Journal of Business Ethics, Vol. 107 No. 3, pp. 295-312.
- Tangirala, S. and Ramanujam, R. (2008), "Exploring non-linearity in employee voice: the effects of personal control and identification", Academy of Management Journal, Vol. 51 No. 6, pp. 1189-1203.
- Tsui, A.S. and Farh, J.L. (1997), "Where guanxi matters: relational demography and guanxi in the Chinese context", Work and Occupations, Vol. 24 No. 1, pp. 56-79.
- Van Dyne, L. and Lepine, J.A. (1998), "Helping and voice extra-role behaviors: evidence of construct and predictive validity", Academy of Management Journal, Vol. 41 No. 1, pp. 108-119.
- Van Dyne, L., Ang, S. and Botero, I. (2003), "Conceptualizing employee silence and employee voice as multidimensional constructs", Journal of Management Studies, Vol. 40 No. 6, pp. 1360-1392.
- Van Dyne, L., Cummings, L.L. and McLean Parks, J. (1995), "Extra-role behaviors: in pursuit of construct and definitional clarity (a bridge over muddled waters)", in Cummings, L.L. and Staw, B.M. (Eds), Research in Organizational Behavior, Vol. 17, JAI Press, Greenwich, CT, pp. 215-285.

The mediating role of employee voice

MD 54,9	Venkataramani, V. and Tangirala, S. (2010), "When and why do central employees speak up? An examination of mediating and moderating variables", <i>Journal of Applied Psychology</i> , Vol. 95 No. 3, pp. 582-591.
	Walumbwa, F. and Schaubroeck, J. (2009), "Leader personality traits and employee voice behavior: mediating roles of ethical leadership and work group psychological safety", <i>Journal of Applied Psychology</i> , Vol. 94 No. 5, pp. 1275-1286.
2324	Wang, Z., Wang, N. and Liang, H. (2014), "Knowledge sharing, intellectual capital and firm performance", <i>Management Decision</i> , Vol. 52 No. 2, pp. 230-258.
	Wu, M., Huang, X., Li, C. and Liu, W. (2012), "Perceived interactional justice and trust-in- supervisor as mediators for paternalistic leadership", <i>Management and Organization</i> <i>Review</i> , Vol. 8 No. 1, pp. 97-121.
	Yang, L.S. (1957), "The concept of PAO as a basis for social relations in China", in Fairbank, J.K. (Ed.), <i>Chinese Thought and Institutions</i> , University of Chicago Press, Chicago, IL, pp. 291-309.
	Zhang, Y., Huai, M. and Xie, Y. (2015), "Paternalistic leadership and employee voice in China: a dual process model", <i>The Leadership Quarterly</i> , Vol. 26 No. 1, pp. 25-36.
	Zhou, J. (2003), "When the presence of creative coworkers is related to creativity: role of supervisor close monitoring, developmental feedback, and creative personality", <i>Journal of</i> <i>Applied Psychology</i> , Vol. 88 No. 3, pp. 413-422.

Zhou, J. and George, J.M. (2001), "When job dissatisfaction leads to creativity: encouraging the expression of voice", *Academy of Management Journal*, Vol. 44 No. 4, pp. 682-696.

Corresponding author

Do Hyung Lee can be contacted at: dh0123@ynu.ac.kr

For instructions on how to order reprints of this article, please visit our website: www.emeraldgrouppublishing.com/licensing/reprints.htm Or contact us for further details: permissions@emeraldinsight.com

Downloaded by Yeungnam University At 21:31 05 October 2016 (PT)